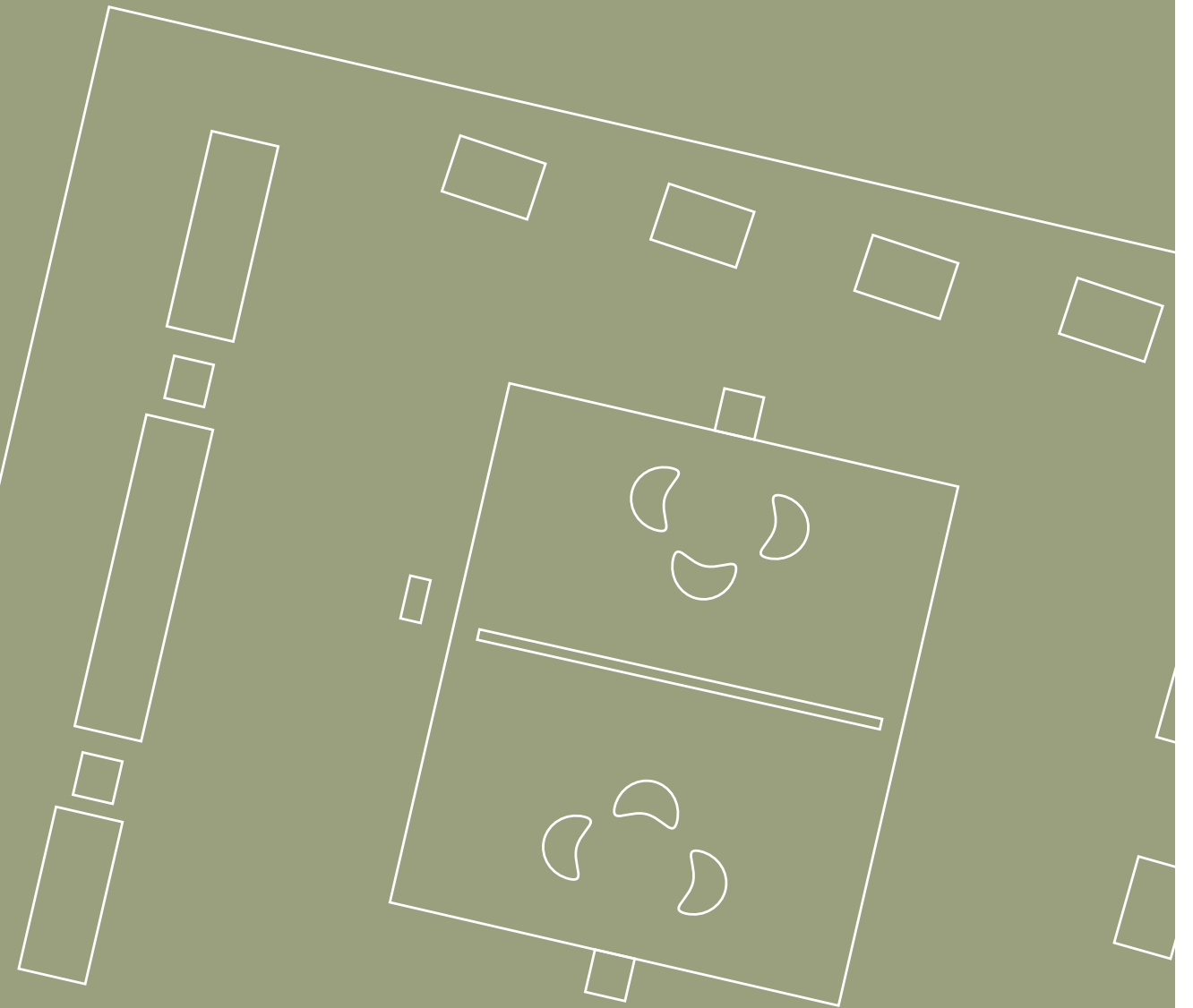


Derek,

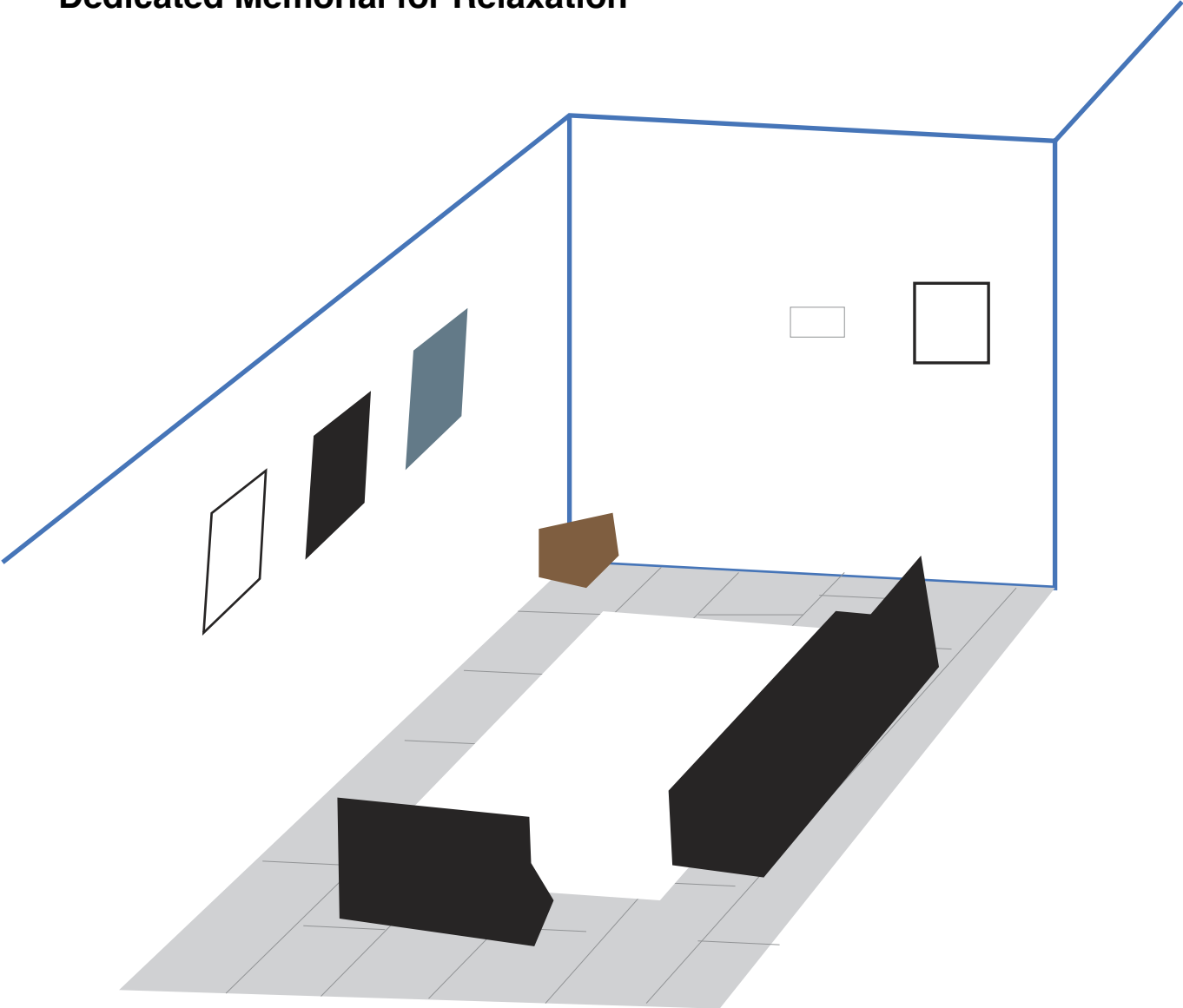
INTERIOR CONCEPTS

1000 Technology Park Dr, Richmond VA
Interior Concepts + Monument Concepts



“Laura Space”

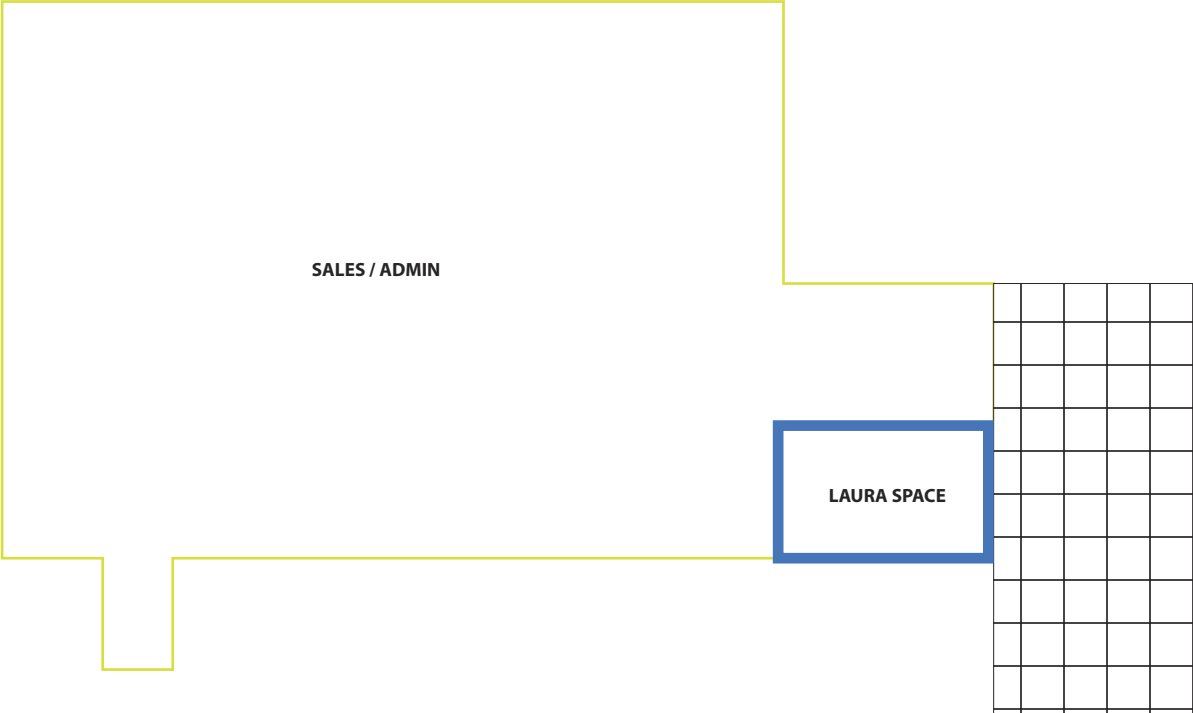
Dedicated Memorial for Relaxation



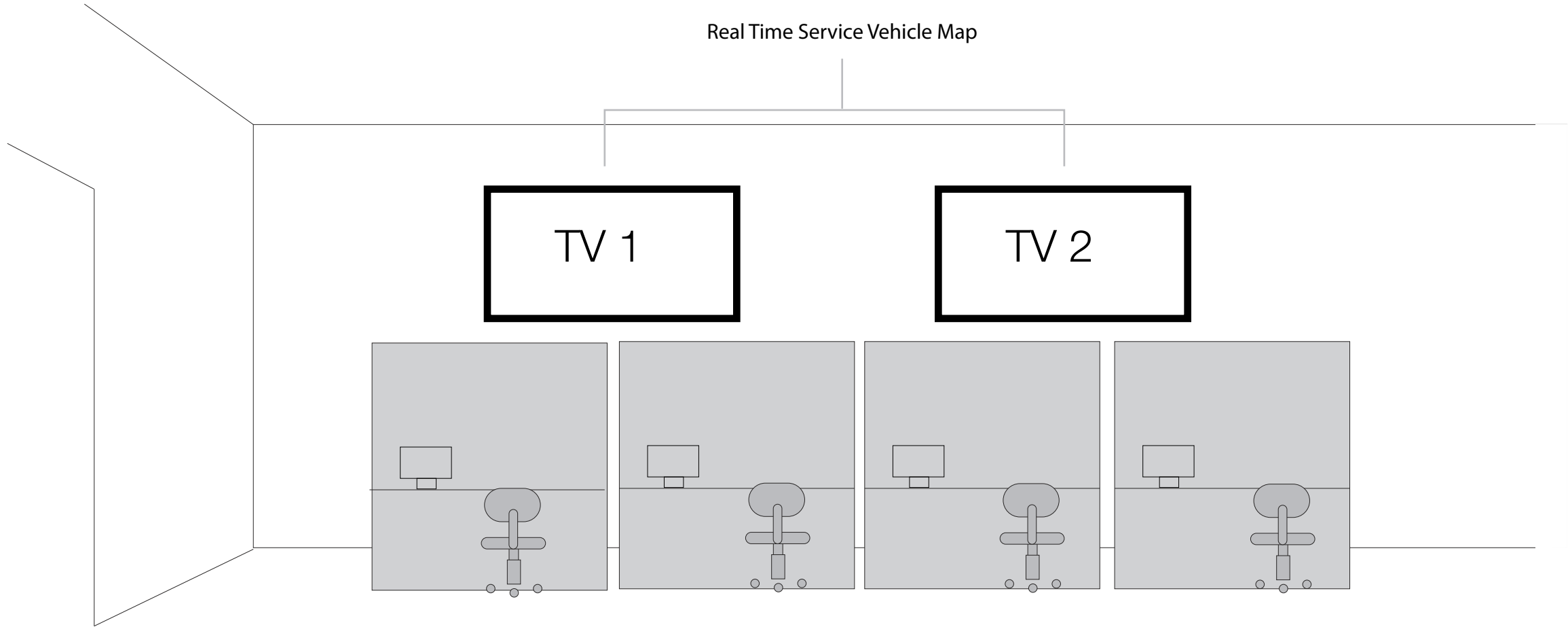
Plank Ceramic Tile + Area Rug

Transfer some original elements from
8827 Staples Mill Road (Original Dedication Space)
To 1000 Technology Park Drive

- Leather Sofa
- Accent Chair
- Small Bookcase
- Relaxation Fountain

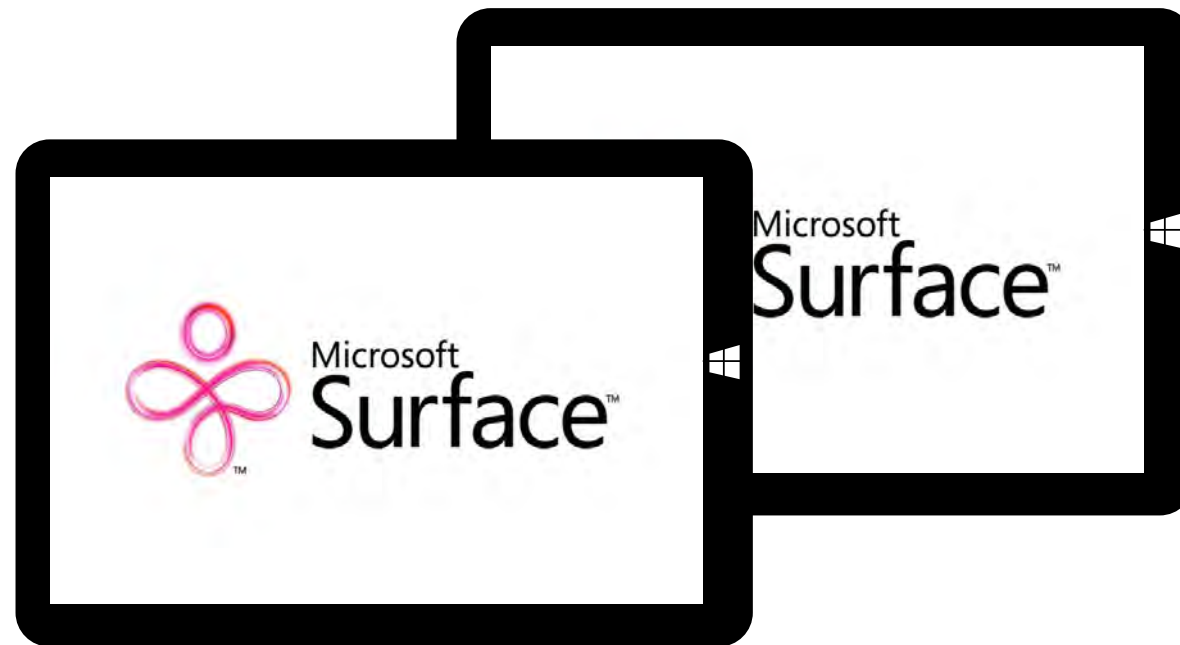


S.I.M.S. Center



SIMS Center Back Wall / Cubicles + TVs

Technology Workflow



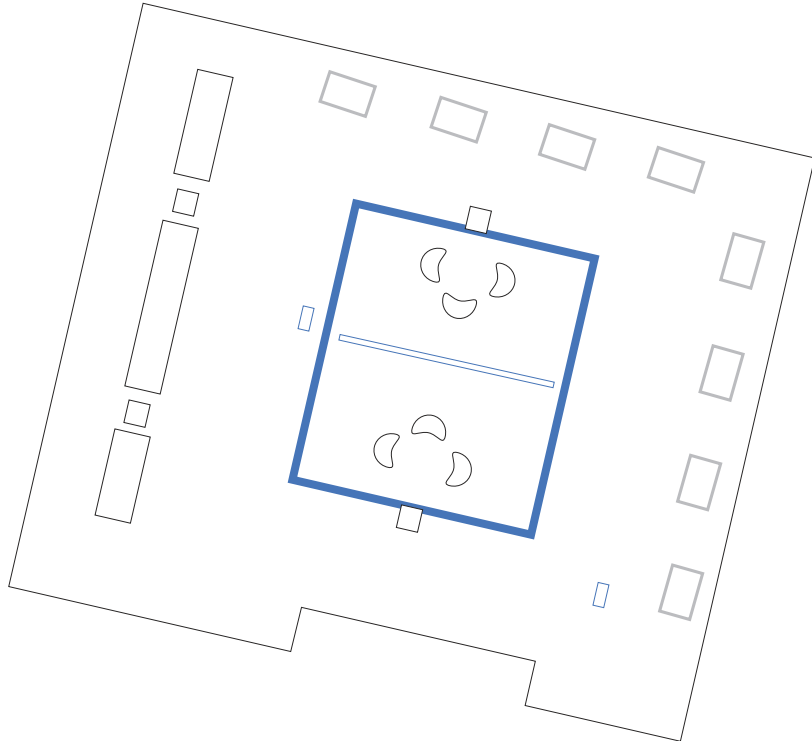
Eliminate desktop PCs, and replace with Windows Surface 3 devices that seamlessly to Cobb's network.

The sales rep will meet the prospect/client with the tablet and escort them to the correct manufacturer suite.

For demos that are pre-planned, it is critical the sales representative and technical support work together to load files and test before demoing technology.

Each tablet will have pre-loaded or "canned files" for unannounced walk in demonstrations.

Showroom



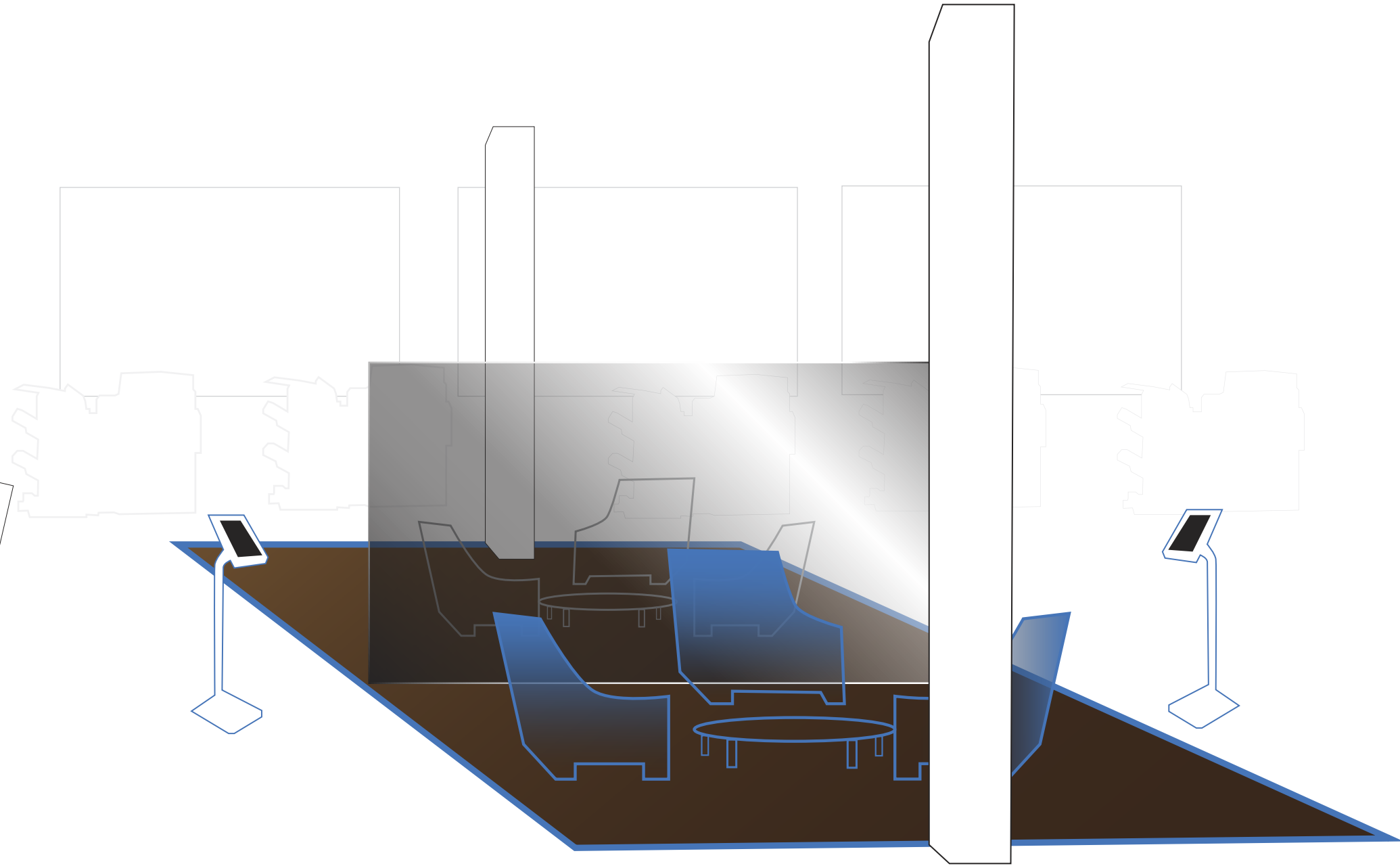
Top View

- Laminate Flooring
- Glass Divider
- Arm Chairs
- Table
- Tablet Stands

Center of the room Showroom concept

Create a customer experience starting at the center of the room. Separate consultation space from technology demos using flooring, furniture and partition.

Connect the technology demonstration experience and consultation experience using a mobile tablet.



BLACK TILED CEILING



black carpet base

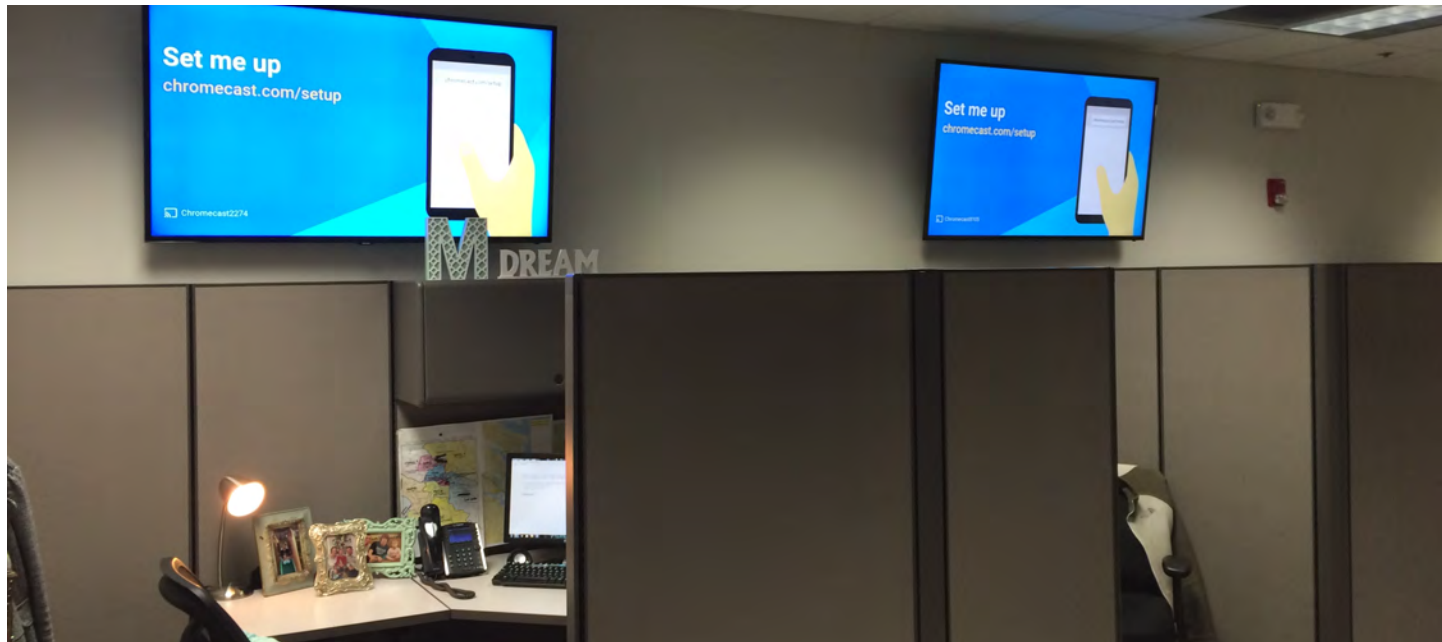
gray carpet base

blue carpet base

Showroom Floor Color Test

Monument Sign





Derek, INTERIOR CONCEPTS